

# welcome

TO THE NIKKEN FAMILY!

Congratulations, YOU are now a business owner! You are beginning a journey that has the potential to transform your life. The following is a guide and represents the collective wisdom of the most successful people in Nikken and is designed to help you begin in the most efficient and effective way possible. Changed People, Change People - The more lives I change, the better life I'll have, is the Nikken philosophy.

## Be Your Own Best Customer

Your own personal story and results are your most important tools in sharing Nikken with others. Success is in the conversations. Show-and-tell the products and share stories. Nikken handles the science so we can achieve maximum health in the most simple, affordable and convenient way possible.

## Building Your Own Team!

Be genuinely interested in other people. Ask F.O.R.M. questions. Ask them about their Family - Occupation - Recreation - Money to learn about them and if Nikken can meet any of their needs. Help them become a Wellness Consultant or a Customer.

Watch this to learn how to do a presentation:

<https://www.youtube.com/watch?v=Y4tFO7gLbk4>

## The Nikken Fast 500 Business Plan: Sharing Health to Create Wealth

Create 500 or more Personal Points per Month. All orders placed by you and your customers count as "Points". Point Value = 80% of retail.

1. Be your Own Best Customer: Use the Nikken products and share the benefits
2. Help people become Preferred Customers with their own log in credentials. A customer cannot sponsor or receive "cash back" or bonuses
3. Nikken handles all common business concerns and products go directly to your customers
4. Nikken pays you every time they order

## The Power of Reproductive Income

Teach 3 to Reach 3 is our process. Develop your own retail business of at least 500 Points per month. Then find 3 consultants each doing 500PV. Then teach those 3 to find their three to do 500PV. This process will take you to Silver. Continuing to Teach 3 to Reach 3 is the key to a successful Nikken business, and creating volumes that will take you to Gold and above.

## Executive Qualifications

1,500 Personal Group Point Volume (PGPV) within 3 consecutive months, 100 Personal Point Volume (PPV) per Month.

Pays: 20% Retail, 10% "Cash Back" on personal purchases & up to 10% Commission on Directs



The Power To Change Everything

## Silver Qualifications

Achieve 6,000 Personal Group Point Volume (PGPV) in up to 3 consecutive months Total volume must come from 3 or more sources of which a minimum of 100 Personal Point Volume (PPV) during each qualifying month. (Your personal use plus your retail sales).

During this month you advance, achieve a minimum of 1,000 Personal Group Point Volume (PGPV) outside primary leg and a minimum of 500 PGV outside your primary and secondary legs.

Pays: 20% Retail, 20% "Cash Back" on personal purchases, 10% Commission on Executives & up to 20% commission on Directs.

### Going Silver Checklist:

In up to 3 Consecutive Months do you have:

\_\_\_\_\_ 100 PPV/Month

\_\_\_\_\_ 6,000 PGPV Total

\_\_\_\_\_ At least 1,000 OPV Outside of your Primary Leg the month you achieve the 6,000 OPV

\_\_\_\_\_ At least 500 OPV Outside of your Primary & Secondary Legs the month you reach 6,000 OPV

**Fact: Your personal 500PV per month added to your 3 consultants with 500PV will make you Silver in 90 days or less!**

### Success Tips

- Go to [www.MagneticLeaders.com](http://www.MagneticLeaders.com) for tools and information
- Subscribe to our Core Newsletter at <https://magneticleaders.com/core-consultants>
- Connect to Nikken International on [Facebook](#) so you have access to the latest news and info
- Know "[Why](#)" you are doing this as a business
- Set goals and work towards them. Watch Jim Rohn with your notepad! [Click here](#)
- Be "plugged in" with your active up-line
- Read/View positive books and videos to feed your entrepreneurial mind and heart
- Get [Go Pro](#) by Eric Worre
- Attend and connect your team to Big Events
- Treat Nikken like a hobby it pays like a hobby. Treat it like a business and it will pay you like a business
- Affirmations Work! [Do affirmations](#)
- More details on the process [here](#)

We are very excited to have you as a team member and want to help you succeed. Give me a call and introduce yourself!

**Dave Johnson**

**Phone: (775) 772-7741**

"Extraordinary success is sequential, not simultaneous. What starts out linear becomes geometric. you do the right thing and then you do the next right thing. Over time it adds up, and the geometric potential of success is unleashed... Success builds on success, and as this happens, over and over, you move toward the highest possible!" - Gary Keller

**Magnetic Leaders**

**P.O. Box 2556**

**Post Falls, ID 83877**